



Jason Landry
VP of Sales

Gage Simplifies & Streamlines Technology To Serve Seniors

*Leading Unified Communications
Provider Brings Enterprise Level
Technology to Senior Living
Communities to Improve Lives*

Baton Rouge, LA – May 31, 2017 - Gage a leader in unified communications, announced today that the company will now offer a turn-key; television, internet, nurse call, business and residential phone service in a managed solution to the senior living communities across the nation. Gage is an elite provider of managed IT services that is capable of delivering complex, high-end, enterprise-level IT solutions for Fortune 500 companies as well as streamlined, simplified IT solutions that are as user-friendly as one would expect to see in senior living communities. To make things even easier, Gage differentiates itself from the competition with an on-site concierge employee, ensuring that every single piece of technology is always functioning at peak levels for residents. According to the Administration on Aging, "The older population—persons 65 years or older—numbered 46.2 million in 2014. They represented 14.5% of the U.S. population, about one in every seven Americans." Gage has found new ways to innovate by making some of their products and services simpler and easier-to-use than ever before, while simultaneously providing a client experience that is incredibly

personal, which is especially important in these environments.

It's pivotal to keep our seniors connected, especially in senior living communities. Whether that connection comes from a grandmother smiling as she sees her grandson's pictures on social media, a nurse who needs to lookup a medication to make sure it's the right fit for a patient or a grandfather who's on a group call with all his family members singing him happy birthday. Their job is to make sure that the "Happy Birthday" phone call comes through clearly so that grandpa can hear everyone's voice, the grandmother has a device that automatically logs her into Facebook so she doesn't have to be frustrated trying to remember her password and that the nurse has easy access to their database of medical information to go above and beyond to ensure patient safety.

"It doesn't matter whether you're having a videoconference with high-powered executives or if you're a senior who has been looking forward to an evening conversation with one of your grandkids. Technology exists to bring people together and it's our job to make sure it performs," stated Jason Landry, VP of Sales at Gage. "That's why we're so happy to be able to offer our on-site technology concierge to handle any problem that comes up on-the-spot so residents can focus on enjoying

their stay instead of how to hook up their new technology. We consider it a privilege to serve this section of the community who needs their technology to be as straightforward as possible, which has coincidentally provided us with insights that we will undoubtedly use to improve the efficiencies of our offerings to SMB (small to mid-sized business) clients, as well."

As a Member of Technology Assurance Group (TAG), an international association of privately owned managed IT companies, who collectively represent close to \$350M in products and services, Gage now has the ability to serve this section of the population on a national basis. In other words, through the cooperative participation of companies all across the nation, they can deploy solutions across several different marketplaces and locations, reducing cost and increasing happiness across the board.

Gage has also found that technology can not only foster connection, but perhaps suggests the possibility for better health, as well. According to Lisa Berkman, chair of the Department of Society, Human Development and Health, "Social participation and integration have profound effects on health and well-being of people during their lifetimes. We know from previous studies that people

with many social ties have lower mortality rates. We now have mounting evidence that strong social networks can help to prevent declines in memory. As our society ages and has more and more older people, it will be important to promote their engagement in social and community life to maintain their well-being.”

Gage has pledged to work in whatever ways it can to serve this generation and if technology can strengthen these social ties, even in the slightest bit, we consider that to be quite a noble service to the world.

About Gage

Gage was established in 1980 by Gregory A. Wood, Sr. The company’s original mission

continues today, which is to provide the very best products and services that enable its clients to increase their profitability, obtain a competitive advantage, and improve employee productivity. Gage has served the Baton Rouge and South Louisiana business community for nearly 30 years through a culture of striving towards excellence and unparalleled commitment to customer service.

Gage helps companies of all sizes simplify their technology decisions with straight answers about everything from business telephone systems and computer networking to VoIP and voicemail services. The company conducts a complete needs analysis to ensure that each customer implements the

right technology to meet their needs now and into the future.

Gage has built a strong team of highly experienced and industry certified voice and data specialists. These individuals proactively assist customers through high level support and strive to exceed their expectations on a daily basis. The team is backed by a fleet of state-of-the-art service vehicles ready to respond to customer calls 24 hours a day, 7 days a week. Gage has distinguished itself from the competition by becoming one of the region’s leading telecommunications companies.

For more information on Gage please call (225) 753-4243 or visit www.GAGEtelephone.com.