



Jason Landry  
Sales Manager  
Gage Telephone Systems, Inc.

## **Gage Telephone Systems Launches Cellular Gateway Solutions To Benefit Local Businesses**

### *Partnership With ITS Telecom To Reduce Cellular Phone Costs By 50%*

Baton Rouge, LA – February 28, 2007 - Gage Telephone Systems, Inc., a leader in business communications, announced today that it has launched Cellular Gateway solutions to benefit local businesses. The company recently formed a strategic partnership with ITS Telecom US to deliver an innovative technology that has the ability to reduce an organization's cellular phone costs by 30% or more annually.

ITS Telecom's Cellular Gateway solutions integrate mobile phones to the company's traditional (PBX) phone system in a highly economical manner. When the mobile user places a call to the Cellular Gateway they are connected to a PBX dial tone. The mobile user has several options such as dialing an internal extension or making a long distance or toll free call. For outbound calls from the office to the mobile user, the cellular gateway converts that desk phone into a cell phone. All of this activity is viewed by the cell network as mobile to mobile activity with zero paid minutes used. If an outside call is made, the Cellular Gateway bridges the mobile phone to the PBX, then it routes the call to the specific party, and the company is charged normal landline rates. As a result, the Cellular Gateway reduces both long distance charges and paid minutes used by company cell phones. Companies now have the option of

immediately reducing the paid minutes in their cell plans. Currently, ITS Telecom's Cellular Gateway supports the GSM network (Cingular and T-Mobile) with the CDMA (Verizon and Sprint) version due out second quarter of 2007.

"The Cellular Gateway has the potential of reducing corporate cell phone bills by a minimum of 30%," said Fred Palacios, director of sales for ITS Telecom U.S. "The gateway is actually very simple. Basically, all calls between the office and mobile users are routed through the gateway and recognized as mobile-to-mobile activity by the carrier with no paid minutes used. Gage Telephone Systems' customers that implement any of our Cellular Gateway products will reap immediate benefits by dramatically improving their bottom line. We're excited about this new relationship with one of the leading business communications providers in the industry."

"We're constantly reviewing, analyzing, and testing new technology to help our customers achieve their business goals," stated Jason Landry, Sales manager of Gage Telephone Systems. "Identifying that one technology that can significantly impact an organization is exciting. During this process, we have two objectives in mind – to find technology that increases profitability and give the companies we serve a competitive advantage. We believe that ITS Telecom's Cellular Gateway is a

valuable investment for many of our customers."

### **ABOUT GAGE TELEPHONE SYSTEMS**

GAGE Telephone Systems, Inc. was established in 1980 by Gregory A. Wood, Sr. The company's original mission continues today, which is to provide the finest telecommunications products and services that enable its clients to increase their profitability, obtain a competitive advantage, and improve employee productivity. GAGE Telephone Systems has served the Baton Rouge and South Louisiana business community for over 25 years through a culture of striving towards excellence and unparalleled commitment to customer service.

GAGE Telephone Systems helps companies of all sizes simplify their technology decisions with straight answers about everything from business telephone systems and local/long distance service to Internet, DSL, VoIP and voicemail services. The company conducts a complete needs analysis to ensure that each customer implements the right technology to meet their needs now and into the future.

GAGE Telephone Systems has built a strong team of highly experienced and industry certified voice and data specialists. These individuals proactively assist customers through

high level support and strive to exceed their expectations on a daily basis. The team is backed by a fleet of state-of-the-art service vehicles ready to respond to customer calls 24 hours a day, 7 days a week. GAGE Telephone Systems has distinguished itself from the competition by becoming one of the region's leading telecommunications companies.

For more information on GAGE Telephone Systems please call (225) 753-4243 or visit <http://www.GAGEtelephone.com>

### **ABOUT ITS TELECOM**

ITS Telecom US is a leading manufacturer of innovative telecom

add-on products. ITS Telecom US serves customers across North America, from governmental to private institutions through a solid network of distributors and OEM Partners. Our wide array of digital, DSP-based products include Voice Mail Systems, Auto Attendants, Voice Announcers, Music on Hold Units and Door Phone/Access Control Units.

Specializing in proven telecom add-on product technology, ITS Telecom provides cost-effective solutions, which evolve with the ever-changing needs of your business and optimize your systems applications. Our solutions are all easy to integrate and manage, simple to use and highly reliable. In addition, price

points and feature sets are designed to accommodate the needs of small to medium sized businesses.

ITS Telecom US is committed to continually upgrading customer service and guarantees customer satisfaction every time by providing optimal solutions for businesses, reducing costs and utilizing smart technology. All ITS Telecom US products have been designed with a high performance - low cost ratio, which perfectly suits the needs of different markets and continuously provides unsurpassed customer service and technical support.

For more information on ITS Telecom US, please visit [www.its-tel-us.com](http://www.its-tel-us.com).